

TWO UNIQUE TOURISM INVESTMENT AND COMMUNITY PARTNERSHIP OPPORTUNITIES IN SOUTHERN NAMIBIA

Request for Proposals for a tourism businesses in the Berseba/#Kharis Emerging Conservancy in the Karas Region of Namibia

Background

The Berseba/#Kharis Emerging conservancy which is home to the iconic Brukaros Mountain and stunning quiver trees, lies to the north of Keetmanshoop and to the west of Tses. The conservancy is also home to the Nama people, who are a people with the most proud and colourful of cultures, and genuine warmth towards visitors and tourists. This semi-desert area is arid and consists in the main of flat dwarf shrub savannah and sparse grassland; rainfall is likely to be in the region of 150mm per year. The ephemeral Fish River runs north to south through the Conservancy, and usually flows once a year. Smaller tributaries, such as the Camel River near Snyfontein, feed into the major flow. Mature tree growth is only noticeably found adjacent to these river courses. There are areas of quite deep sand and small dunes, whilst some impressive Sandstone mountains lie more to the south of the area.

All within easy reach of both the Conservancy and Keetmanshoop are: Mount Brukkaros, The Fish River Canyon, Ai-Ais / Richtersveld Transfrontier Park, Quivertree Forest, Giant's Playground, the Mesosaurus Fossils site, Naute Dam, Warmbad Hot Springs & Museum, Groot and Klein Karas Mountain ranges, the historical town of Bethanie plus Luderitz & Kolmanskop (for the diamond story), all wonderful tourism experiences. The South is doubtless where, within Namibia, that new enterprise can flourish most easily, for it is massively underdeveloped and opportunities abound.

The Berseba/#Kharis Emerging conservancy has made two prime sites available for tourism development and therefore invites expressions of interest from companies and individuals who have a proven track record in the Southern African tourism industry, with specific relevance to the development, management and operation of game/safari/eco lodges or any other unique tourism products. Emerging businessmen/women with innovative business ideas will be considered and partnerships with the established operators will be encouraged where applicable. One site is in the Snyfontein are (\pm 54 north of Keetmanshoop) and the other in the Ganegobes area (9 km from Tses and 39 km from Berseba). The conservancy has secured funding, which it intends

to put down as its capital contribution to the venture, thus becoming a business partner.

The process

- Interested companies or individuals must register their intention to submit proposals at the NDT or NACOBTA Offices (see details below).
- A non refundable registration fee of N\$250 must be paid when registering and collecting proposal guidelines at the NDT or NACOBTA Offices.
- Once the registration form and registration fee have been received, interested parties will receive Proposal Guidelines, which will outline the entire process.
- Site visits to the identified tourism development locations can be arranged with the NDT/NACOBTA Joint Venture Team.

The deadline for the submission of proposals is 12h00 on Friday, the 12th September 2008. Deadlines for other preceding and subsequent activities will be found in the Proposal Guidelines.

For further details and information regarding the submission of the tender documents please see contact details below:

CONTACT DETAILS

Queries & Questions

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